

Five-year summary

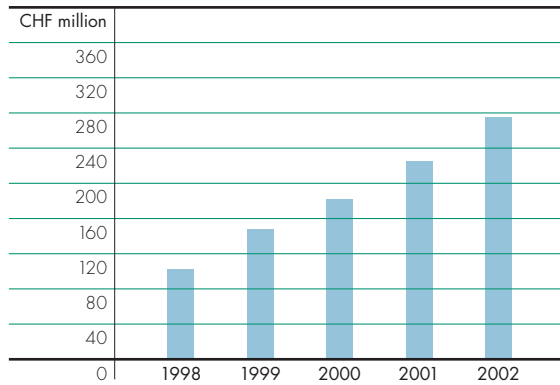
Over the past five years, the Straumann Group has realized purely organic growth of around 20% a year. With sales of CHF 275 million, the Straumann Group has around 24% of the global dental implants market, making it the world No. 2. We have succeeded in improving our operating profit margin to over 27%. The equity ratio currently stands at 75%.

| Straumann Group (in CHF million) | 1998 | 1999 ¹ | 2000 | 2001 | 2002 |
|---|-------|-------------------|-------|-------|-------|
| Net sales | 110.4 | 149.6 | 190.1 | 231.6 | 274.9 |
| Changes in % | 8.1% | 35.4% | 27.1% | 21.8% | 18.7% |
| Operating profit (EBIT) | 17.3 | 37.0 | 51.2 | 61.9 | 75.1 |
| as % of net sales | 15.7% | 24.7% | 26.9% | 26.7% | 27.3% |
| Changes in % | 10.3% | 113.9% | 38.4% | 20.9% | 21.3% |
| Net profit | 10.4 | 26.8 | 37.6 | 40.7 | 56.0 |
| as % of net sales | 9.4% | 17.9% | 19.8% | 17.6% | 20.3% |
| Changes in % | 29.0% | 157.7% | 40.3% | 8.3% | 37.4% |
| Shareholders' equity | 53.4 | 83.3 | 114.4 | 147.4 | 188.9 |
| Equity ratio in % | 61.2% | 59.6% | 64.0% | 69.8% | 75.4% |
| Return on shareholders' equity in % | 27.7% | 39.2% | 38.0% | 31.1% | 33.3% |
| Net cash flow from operating activities | 6.0 | 44.1 | 39.0 | 46.8 | 69.7 |
| Investments | 6.9 | 28.6 | 33.9 | 19.6 | 22.8 |
| Employees | 445 | 473 | 539 | 673 | 750 |

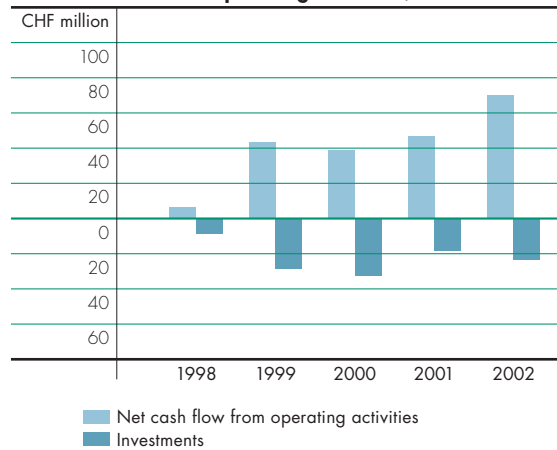
¹ Based on IFRS, compared with the Swiss Accounting and Reporting Recommendations (ARR) 1998

| Straumann Holding AG (in CHF million) | 1998 | 1999 | 2000 | 2001 | 2002 |
|--|------|------|------|------|------|
| Net profit for the year | 5.0 | 8.6 | 13.4 | 27.5 | 34.0 |
| Share capital | 7.7 | 7.7 | 7.7 | 4.6 | 1.5 |
| Reduction in par value | - | - | 3.1 | 3.1 | - |
| Dividend | 3.1 | 7.7 | 7.7 | 9.3 | 17.0 |

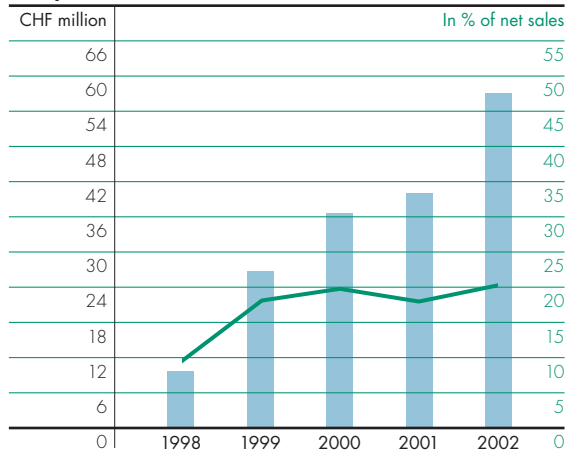
Net sales



Net cash flow from operating activities/Investments



Net profit



EBIT

